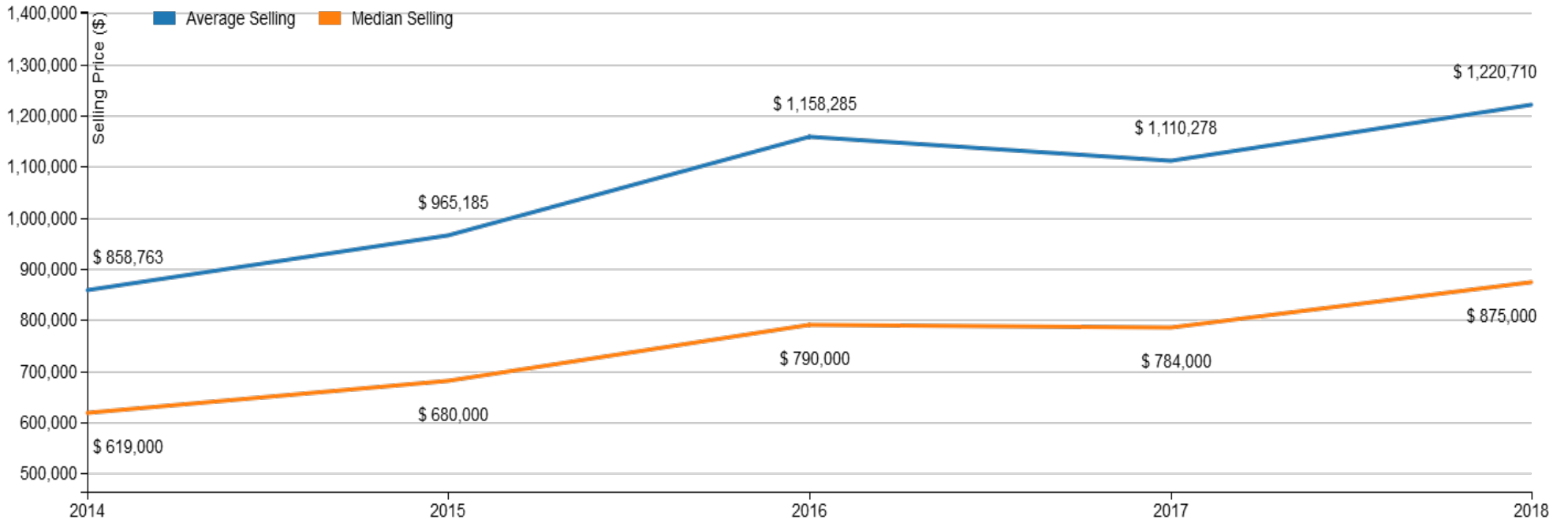




## Citywide Annual Sales Summary 2018

Year	Sales	% + -	Avg. Sale Price	% + -	Med. Sale Price	% + -	Avg. \$PSF	% + -	Med. \$PSF	% + -	Avg. DOM
2014	3,151	-	\$858,763	-	\$619,000	-	\$725	-	\$679	-	47
2015	3,210	2%	\$965,185	12%	\$680,000	10%	\$809	12%	\$748	10%	45
2016	3,437	7%	\$1,158,285	20%	\$790,000	16%	\$926	14%	\$863	15%	46
2017	2,995	-13%	\$1,110,278	-4%	\$784,000	-1%	\$917	-1%	\$872	1%	48
2018	3,212	7%	\$1,220,710	10%	\$875,000	12%	\$1,013	11%	\$957	10%	55

### Average / Median Selling Price





## Annual Sales By Area 2018

<b>Area</b>	<b>Sales</b>	<b>% + -</b>	<b>Avg. Sale Price</b>	<b>% + -</b>	<b>Med. Sale Price</b>	<b>% + -</b>	<b>Avg. \$PSF</b>	<b>% + -</b>	<b>Med. \$PSF</b>	<b>% + -</b>	<b>Avg. DOM</b>
<b>Luxe</b>	583	79%	\$2,167,155	-11%	\$1,650,000	-15%	\$1,425	3%	\$1,352	8%	121
<b>Back Bay</b>	420	1%	\$1,753,466	9%	\$1,195,500	11%	\$1,268	7%	\$1,190	7%	65
<b>Beacon Hill</b>	150	-19%	\$1,372,476	-11%	\$780,000	-15%	\$1,208	5%	\$1,160	7%	76
<b>Charlestown</b>	312	-1%	\$798,474	4%	\$720,500	5%	\$735	8%	\$741	9%	36
<b>Fenway</b>	214	28%	\$1,172,994	69%	\$923,700	58%	\$1,206	36%	\$1,153	30%	58
<b>Midtown</b>	172	-17%	\$1,614,230	-17%	\$1,289,000	4%	\$1,156	-5%	\$1,152	-1%	92
<b>North End</b>	90	29%	\$720,240	12%	\$590,000	-1%	\$970	12%	\$943	7%	37
<b>Seaport</b>	235	209%	\$2,179,330	78%	\$1,625,000	72%	\$1,357	53%	\$1,261	58%	82
<b>South Boston</b>	753	5%	\$800,246	14%	\$740,000	14%	\$746	13%	\$734	11%	36
<b>South End</b>	632	6%	\$1,212,747	3%	\$990,000	7%	\$1,049	6%	\$1,049	6%	49
<b>Waterfront</b>	174	3%	\$1,220,144	-3%	\$990,500	-3%	\$1,031	3%	\$1,004	5%	71
<b>West End</b>	60	-18%	\$708,175	-6%	\$679,500	-6%	\$747	-9%	\$685	-6%	75



**Citywide  
Sales Comparison by Number of Bedrooms  
2018**

# of BRs	Year	Sales	% + -	Avg. Sale Price	% + -	Med. Sale Price	% + -	Avg. \$PSF	% + -	Med. \$PSF	% + -	Avg. DOM
<b>Studio</b>	<b>2016</b>	140	7%	\$773,876	71%	\$460,500	7%	\$948	2%	\$971	2%	33
	<b>2017</b>	129	-8%	\$647,869	-16%	\$500,000	9%	\$973	3%	\$970	0%	38
	<b>2018</b>	128	-1%	\$700,830	8%	\$538,500	8%	\$1,148	18%	\$1,133	17%	43
<b>One Bed</b>	<b>2016</b>	1,099	5%	\$667,237	13%	\$599,000	13%	\$895	14%	\$886	15%	35
	<b>2017</b>	979	-11%	\$678,005	2%	\$613,500	2%	\$914	2%	\$908	2%	34
	<b>2018</b>	1,065	9%	\$771,971	14%	\$680,000	11%	\$1,014	11%	\$984	8%	46
<b>Two Beds</b>	<b>2016</b>	1,708	5%	\$1,152,040	14%	\$875,000	16%	\$908	15%	\$821	17%	44
	<b>2017</b>	1,431	-16%	\$1,063,570	-8%	\$860,000	-2%	\$883	-3%	\$810	-1%	45
	<b>2018</b>	1,598	12%	\$1,255,121	18%	\$991,000	15%	\$987	12%	\$911	12%	51
<b>Three Plus Beds</b>	<b>2016</b>	490	22%	\$2,391,237	25%	\$1,805,000	21%	\$1,053	17%	\$943	16%	73
	<b>2017</b>	456	-7%	\$2,315,731	-3%	\$1,611,000	-11%	\$1,012	-4%	\$910	-4%	84
	<b>2018</b>	421	-8%	\$2,383,330	3%	\$1,795,000	11%	\$1,074	6%	\$992	9%	81



## Citywide Sales Comparison by Square Footage 2018

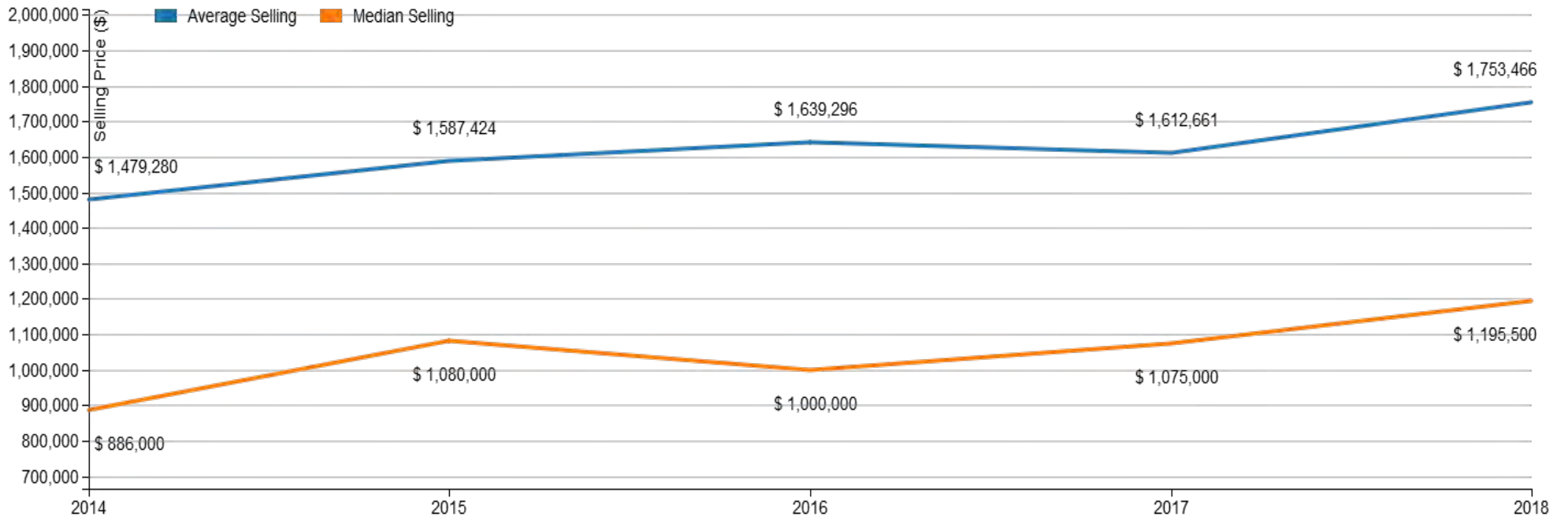
Sq Feet	Year	Sales	% + -	Avg. Sale Price	% + -	Med. Sale Price	% + -	Avg. \$PSF	% + -	Med. \$PSF	% + -	Avg. DOM
<b>700 or less</b>	<b>2016</b>	702	-4%	\$479,199	6%	\$471,638	8%	\$876	7%	\$884	9%	27
	<b>2017</b>	675	-4%	\$533,527	11%	\$520,000	10%	\$957	9%	\$961	9%	23
	<b>2018</b>	677	0%	\$569,663	7%	\$554,000	7%	\$1,048	9%	\$1,028	7%	35
<b>701- 1000</b>	<b>2016</b>	916	10%	\$720,964	17%	\$691,750	17%	\$864	18%	\$831	17%	34
	<b>2017</b>	801	-13%	\$701,347	-3%	\$670,000	-3%	\$838	-3%	\$805	-3%	34
	<b>2018</b>	845	5%	\$782,888	12%	\$740,000	10%	\$934	12%	\$896	11%	39
<b>1001- 1500</b>	<b>2016</b>	1,105	10%	\$1,079,478	21%	\$930,000	16%	\$866	19%	\$778	18%	43
	<b>2017</b>	916	-17%	\$1,045,246	-3%	\$930,000	0%	\$857	-1%	\$785	1%	46
	<b>2018</b>	1,025	12%	\$1,161,389	11%	\$1,050,250	13%	\$942	10%	\$890	13%	52
<b>1501- 1800</b>	<b>2016</b>	317	13%	\$1,747,626	11%	\$1,685,000	13%	\$1,058	11%	\$1,054	15%	49
	<b>2017</b>	232	-27%	\$1,551,241	-11%	\$1,500,000	-11%	\$943	-11%	\$928	-12%	68
	<b>2018</b>	269	16%	\$1,707,032	10%	\$1,625,000	8%	\$1,052	12%	\$981	6%	61
<b>1801- 2400</b>	<b>2016</b>	269	7%	\$2,255,581	10%	\$1,980,000	0%	\$1,090	9%	\$1,008	4%	69
	<b>2017</b>	229	-15%	\$2,072,603	-8%	\$2,100,000	6%	\$1,013	-7%	\$1,032	2%	95
	<b>2018</b>	278	21%	\$2,492,734	20%	\$2,450,000	17%	\$1,210	19%	\$1,169	13%	80
<b>Over 2400</b>	<b>2016</b>	127	17%	\$4,953,182	34%	\$4,400,000	33%	\$1,489	20%	\$1,492	30%	144
	<b>2017</b>	142	12%	\$4,305,732	-13%	\$3,712,500	-16%	\$1,357	-9%	\$1,265	-15%	100
	<b>2018</b>	117	-18%	\$4,532,027	5%	\$4,000,000	8%	\$1,459	8%	\$1,351	7%	147



## Back Bay Sales Summary 2018

Year	Sales	% + -	Avg. Sale Price	% + -	Med. Sale Price	% + -	Avg. \$PSF	% + -	Med. \$PSF	% + -	Avg. DOM
2014	438	-	\$1,479,280	-	\$886,000	-	\$995	-	\$911	-	56
2015	434	-1%	\$1,587,424	7%	\$1,080,000	22%	\$1,115	12%	\$1,022	12%	51
2016	467	8%	\$1,639,296	3%	\$1,000,000	-7%	\$1,126	1%	\$1,045	2%	66
2017	415	-11%	\$1,612,661	-2%	\$1,075,000	8%	\$1,186	5%	\$1,113	6%	55
2018	420	1%	\$1,753,466	9%	\$1,195,500	11%	\$1,268	7%	\$1,190	7%	65

### Average / Median Selling Price





**Back Bay**  
**Sales by Number of Bedrooms**  
**2018**

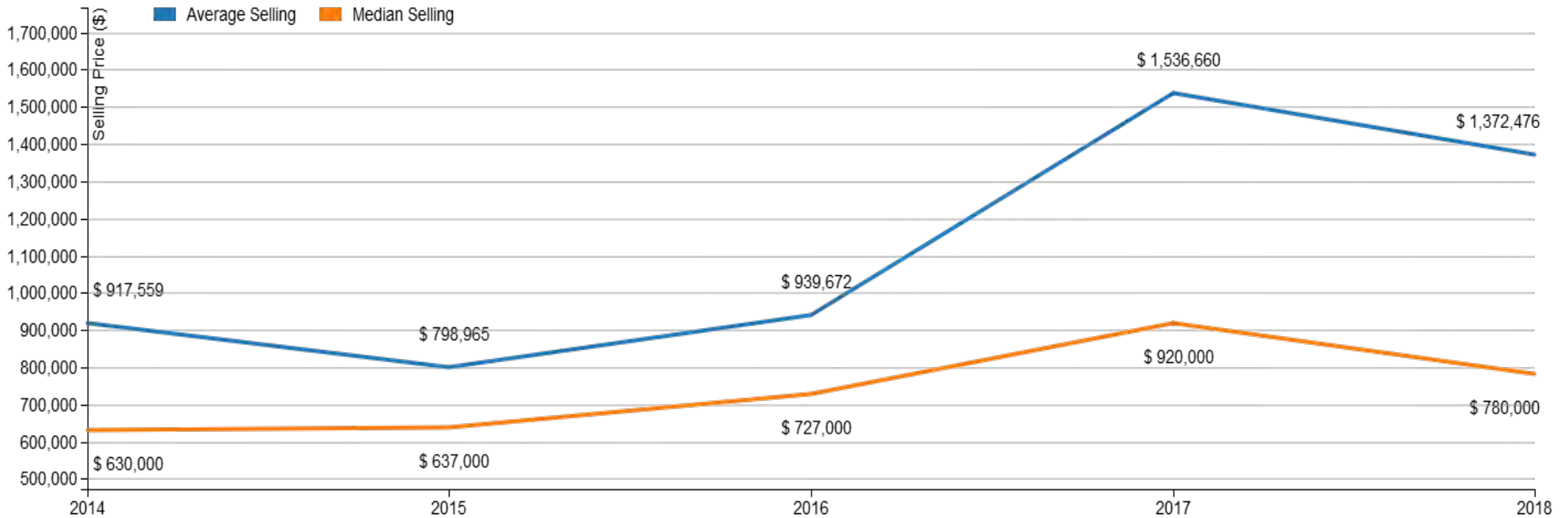
# of BRs	Year	Sales	% + -	Avg. Sale Price	% + -	Med. Sale Price	% + -	Avg. \$PSF	% + -	Med \$PSF	% + -	Avg. DOM
<b>Studio</b>	<b>2016</b>	33	-6%	\$475,530	2%	\$440,000	-3%	\$1,034	-1%	\$1,041	2%	25
	<b>2017</b>	33	0%	\$673,997	42%	\$490,000	11%	\$1,139	10%	\$1,104	6%	28
	<b>2018</b>	37	12%	\$926,308	37%	\$522,500	7%	\$1,331	17%	\$1,186	7%	34
<b>One Bed</b>	<b>2016</b>	142	-1%	\$708,274	-4%	\$637,000	0%	\$1,004	3%	\$1,003	5%	31
	<b>2017</b>	146	3%	\$780,528	10%	\$677,000	6%	\$1,067	6%	\$1,045	4%	31
	<b>2018</b>	130	-11%	\$826,503	6%	\$710,000	5%	\$1,156	8%	\$1,133	8%	42
<b>Two Beds</b>	<b>2016</b>	208	18%	\$1,490,728	-15%	\$1,237,500	-16%	\$1,108	-4%	\$1,045	0%	66
	<b>2017</b>	165	-21%	\$1,588,074	7%	\$1,400,000	13%	\$1,201	8%	\$1,125	8%	48
	<b>2018</b>	181	10%	\$1,785,113	12%	\$1,465,000	5%	\$1,268	6%	\$1,207	7%	56
<b>Three Plus Beds</b>	<b>2016</b>	84	5%	\$4,038,244	25%	\$3,237,500	7%	\$1,413	7%	\$1,386	12%	110
	<b>2017</b>	71	-15%	\$3,817,227	-5%	\$3,150,000	-3%	\$1,416	0%	\$1,325	-4%	125
	<b>2018</b>	72	1%	\$3,772,662	-1%	\$3,200,000	2%	\$1,442	2%	\$1,334	1%	118



## Beacon Hill Sales Summary 2018

Year	Sales	% + -	Avg. Sale Price	% + -	Med. Sale Price	% + -	Avg. \$PSF	% + -	Med. \$PSF	% + -	Avg. DOM
2014	175	-	\$917,559	-	\$630,000	-	\$891	-	\$872	-	49
2015	192	10%	\$798,965	-13%	\$637,000	1%	\$924	4%	\$917	5%	27
2016	156	-19%	\$939,672	18%	\$727,000	14%	\$980	6%	\$994	8%	42
2017	185	19%	\$1,536,660	64%	\$920,000	27%	\$1,153	18%	\$1,086	9%	63
2018	150	-19%	\$1,372,476	-11%	\$780,000	-15%	\$1,208	5%	\$1,160	7%	76

### Average / Median Selling Price





**Beacon Hill**  
**Sales by Number of Bedrooms**  
**2018**

# of BRs	Year	Sales	% + -	Avg. Sale Price	% + -	Med. Sale Price	% + -	Avg. \$PSF	% + -	Med. \$PSF	% + -	Avg. DOM
<b>Studio</b>	<b>2016</b>	9	-47%	\$545,000	26%	\$460,000	11%	\$1,010	-1%	\$1,026	3%	24
	<b>2017</b>	6	-33%	\$445,000	-18%	\$460,000	0%	\$991	-2%	\$987	-4%	-
	<b>2018</b>	8	33%	\$410,988	-8%	\$407,000	-12%	\$1,380	39%	\$1,390	41%	14
<b>One Bed</b>	<b>2016</b>	61	-28%	\$599,762	7%	\$570,000	9%	\$982	9%	\$999	10%	31
	<b>2017</b>	74	21%	\$661,752	10%	\$637,500	12%	\$1,072	9%	\$1,066	7%	31
	<b>2018</b>	58	-22%	\$693,450	5%	\$620,000	-3%	\$1,189	11%	\$1,143	7%	47
<b>Two Beds</b>	<b>2016</b>	74	6%	\$1,110,910	17%	\$927,000	17%	\$966	6%	\$965	8%	46
	<b>2017</b>	72	-3%	\$1,328,092	20%	\$1,238,500	34%	\$1,103	14%	\$1,073	11%	66
	<b>2018</b>	58	-19%	\$1,178,746	-11%	\$931,000	-25%	\$1,115	1%	\$1,106	3%	52
<b>Three Plus Beds</b>	<b>2016</b>	12	-40%	\$1,907,583	18%	\$1,588,750	14%	\$1,038	3%	\$1,073	3%	71
	<b>2017</b>	33	175%	\$4,152,115	118%	\$3,400,000	114%	\$1,473	42%	\$1,341	25%	108
	<b>2018</b>	26	-21%	\$3,615,236	-13%	\$2,770,000	-19%	\$1,404	-5%	\$1,242	-7%	148

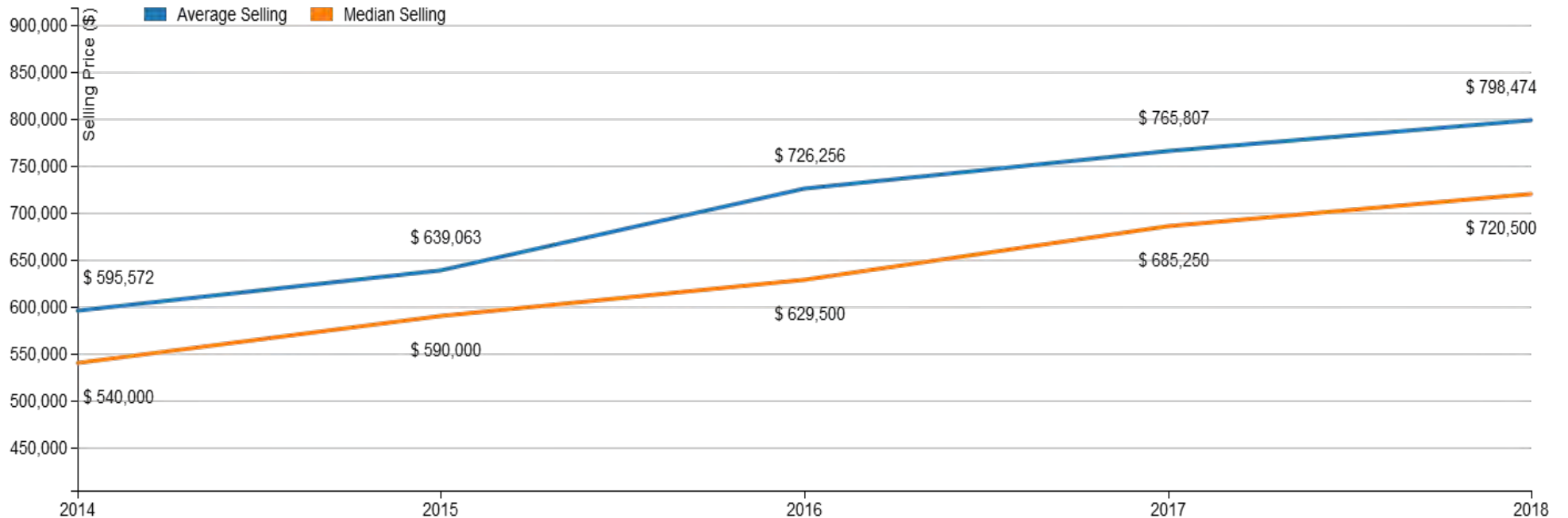




## Charlestown Sales Summary 2018

Year	Sales	% + -	Avg. Sale Price	% + -	Med. Sale Price	% + -	Avg. \$PSF	% + -	Med. \$PSF	% + -	Avg. DOM
2014	311	-	\$595,572	-	\$540,000	-	\$561	-	\$556	-	34
2015	368	18%	\$639,063	7%	\$590,000	9%	\$610	9%	\$612	10%	36
2016	354	-4%	\$726,256	14%	\$629,500	7%	\$651	7%	\$652	7%	37
2017	316	-11%	\$765,807	5%	\$685,250	9%	\$681	5%	\$680	4%	34
2018	312	-1%	\$798,474	4%	\$720,500	5%	\$735	8%	\$741	9%	36

### Average / Median Selling Price





## Charlestown Sales by Number of Bedrooms 2018

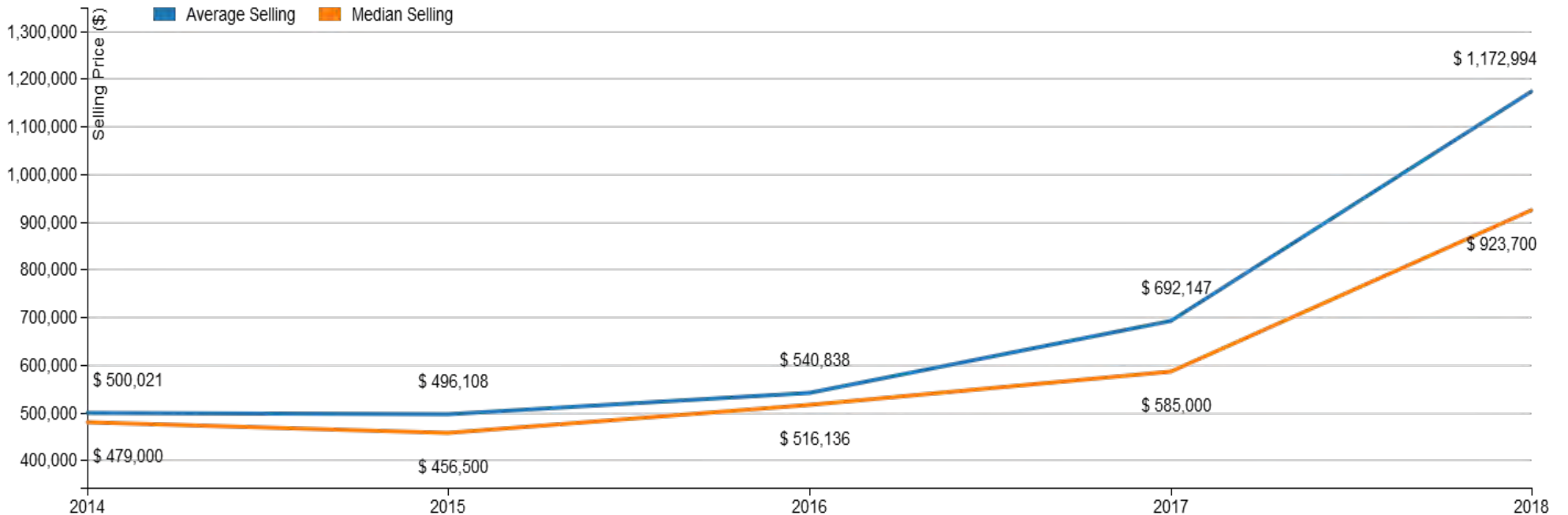
# of BRs	Year	Sales	% + -	Avg. Sale Price	% + -	Med. Sale Price	% + -	Avg. \$PSF	% + -	Med. \$PSF	% + -	Avg. DOM
<b>Studio</b>	<b>2016</b>	3	-73%	\$364,833	-9%	\$377,500	-9%	\$821	-1%	\$862	4%	81
	<b>2017</b>	2	-33%	\$475,000	30%	\$475,000	26%	\$845	3%	\$845	-2%	97
	<b>2018</b>	4	100%	\$687,500	45%	\$614,000	29%	\$780	-8%	\$796	-6%	142
<b>One Bed</b>	<b>2016</b>	96	-14%	\$496,548	8%	\$482,250	12%	\$684	8%	\$689	7%	34
	<b>2017</b>	93	-3%	\$548,435	10%	\$531,000	10%	\$738	8%	\$737	7%	26
	<b>2018</b>	91	-2%	\$595,402	9%	\$575,000	8%	\$775	5%	\$765	4%	35
<b>Two Beds</b>	<b>2016</b>	186	-4%	\$717,188	6%	\$671,500	7%	\$647	9%	\$649	7%	30
	<b>2017</b>	165	-11%	\$751,360	5%	\$705,000	5%	\$673	4%	\$670	3%	34
	<b>2018</b>	161	-2%	\$789,452	5%	\$731,500	4%	\$736	9%	\$739	10%	30
<b>Three Plus Beds</b>	<b>2016</b>	69	35%	\$1,086,008	17%	\$980,000	15%	\$606	6%	\$605	7%	55
	<b>2017</b>	56	-19%	\$1,179,754	9%	\$1,001,750	2%	\$605	0%	\$605	0%	40
	<b>2018</b>	56	0%	\$1,162,331	-1%	\$1,094,844	9%	\$663	10%	\$648	7%	46



## Fenway Sales Summary 2018

Year	Sales	% + -	Avg. Sale Price	% + -	Med. Sale Price	% + -	Avg. \$PSF	% + -	Med. \$PSF	% + -	Avg. DOM
2014	199	-	\$500,021	-	\$479,000	-	\$635	-	\$648	-	25
2015	124	-38%	\$496,108	-1%	\$456,500	-5%	\$691	9%	\$706	9%	23
2016	163	31%	\$540,838	9%	\$516,136	13%	\$825	19%	\$863	22%	36
2017	167	2%	\$692,147	28%	\$585,000	13%	\$887	8%	\$887	3%	24
2018	214	28%	\$1,172,994	69%	\$923,700	58%	\$1,206	36%	\$1,153	30%	58

### Average / Median Selling Price





**Fenway**  
**Sales by Number of Bedrooms**  
**2018**

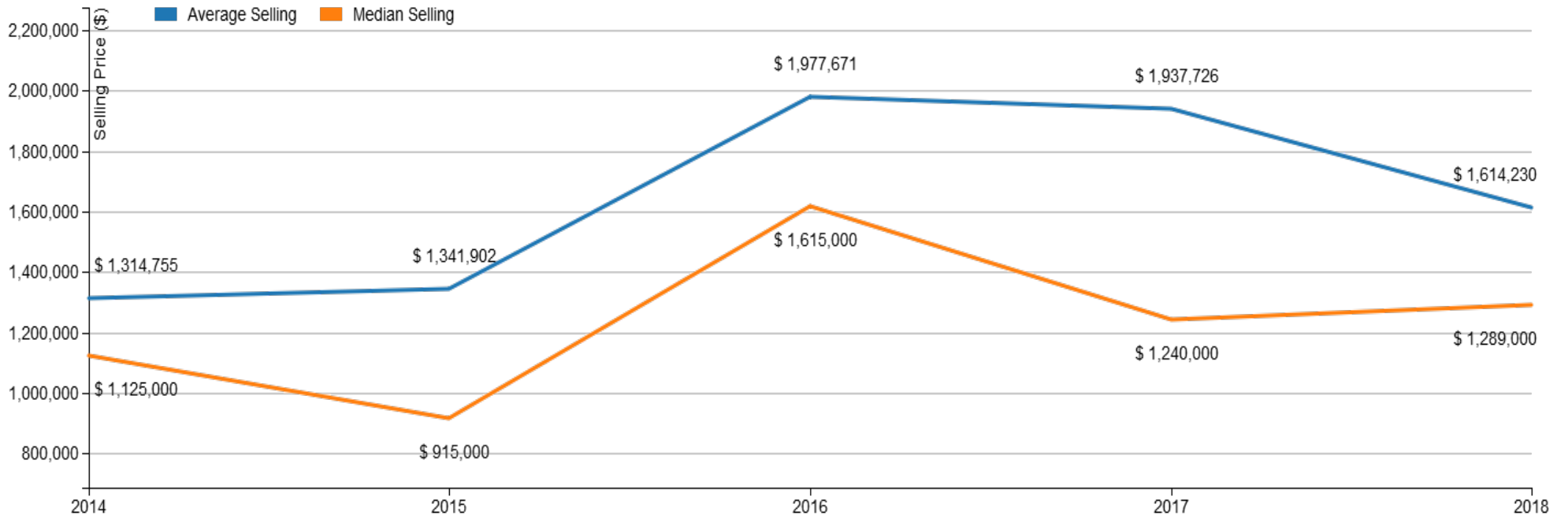
<b>Beds</b>	<b>Year</b>	<b>Sales</b>	<b>% + -</b>	<b>Avg. Sale Price</b>	<b>% + -</b>	<b>Med. Sale Price</b>	<b>% + -</b>	<b>Avg. \$PSF</b>	<b>% + -</b>	<b>Med. \$PSF</b>	<b>% + -</b>	<b>Avg. DOM</b>
<b>Studio</b>	<b>2016</b>	16	33%	\$340,663	8%	\$329,000	9%	\$884	11%	\$909	11%	38
	<b>2017</b>	20	25%	\$395,594	16%	\$382,000	16%	\$1,034	17%	\$1,010	11%	6
	<b>2018</b>	13	-35%	\$371,700	-6%	\$400,000	5%	\$966	-7%	\$994	-2%	15
<b>One Bed</b>	<b>2016</b>	97	80%	\$478,255	14%	\$494,900	20%	\$863	22%	\$885	20%	29
	<b>2017</b>	73	-25%	\$542,600	13%	\$525,000	6%	\$894	4%	\$893	1%	24
	<b>2018</b>	114	56%	\$828,923	53%	\$794,000	51%	\$1,205	35%	\$1,172	31%	53
<b>Two Beds</b>	<b>2016</b>	46	-13%	\$702,452	17%	\$690,000	13%	\$731	10%	\$719	7%	14
	<b>2017</b>	59	28%	\$798,051	14%	\$750,000	9%	\$825	13%	\$823	14%	26
	<b>2018</b>	75	27%	\$1,475,079	85%	\$1,400,000	87%	\$1,197	45%	\$1,135	38%	69
<b>Three Plus Beds</b>	<b>2016</b>	4	-20%	\$1,000,625	45%	\$1,043,750	51%	\$723	26%	\$716	45%	136
	<b>2017</b>	15	275%	\$1,398,792	40%	\$1,360,000	30%	\$895	24%	\$828	16%	36
	<b>2018</b>	12	-20%	\$3,421,700	145%	\$2,845,950	109%	\$1,544	73%	\$1,514	83%	-



## Midtown Sales Summary 2018

Year	Sales	% + -	Avg. Sale Price	% + -	Med. Sale Price	% + -	Avg. \$PSF	% + -	Med. \$PSF	% + -	Avg. DOM
2014	275	-	\$1,314,755	-	\$1,125,000	-	\$921	-	\$936	-	75
2015	182	-34%	\$1,341,902	2%	\$915,000	-19%	\$928	1%	\$898	-4%	83
2016	597	228%	\$1,977,671	47%	\$1,615,000	77%	\$1,316	42%	\$1,259	40%	86
2017	208	-65%	\$1,937,726	-2%	\$1,240,000	-23%	\$1,219	-7%	\$1,161	-8%	79
2018	172	-17%	\$1,614,230	-17%	\$1,289,000	4%	\$1,156	-5%	\$1,152	-1%	92

### Average / Median Selling Price





Midtown  
Sales by Number of Bedrooms  
2018

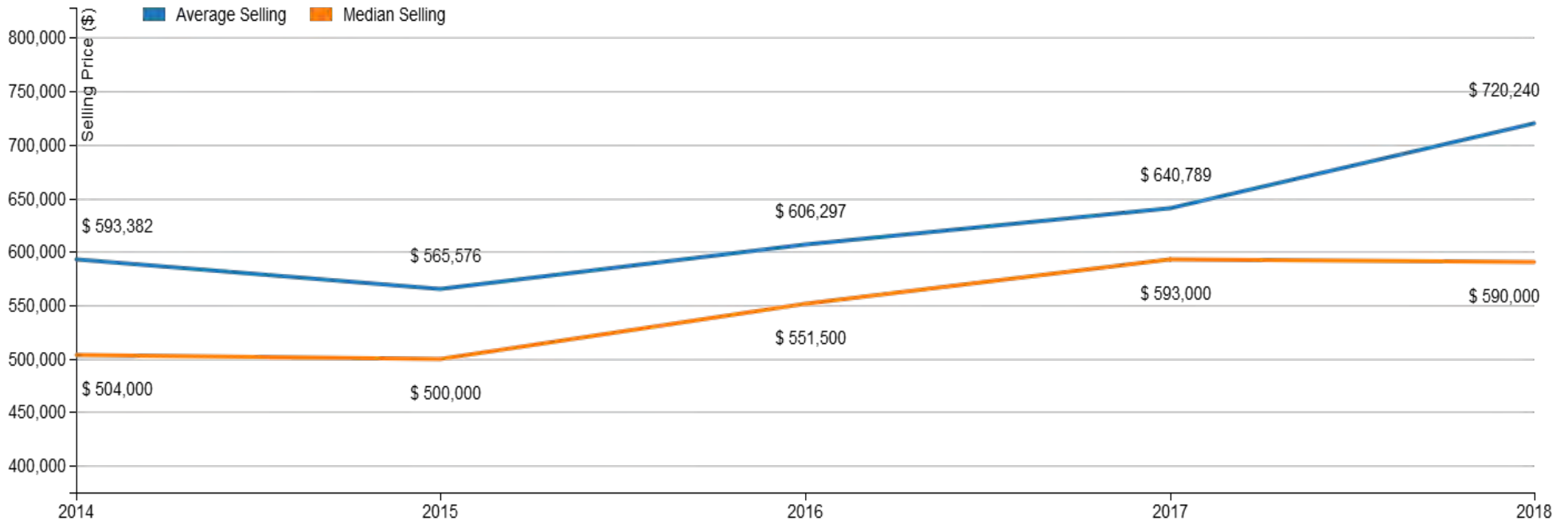
<b>Beds</b>	<b>Year</b>	<b>Sales</b>	<b>% + -</b>	<b>Avg. Sale Price</b>	<b>% + -</b>	<b>Med. Sale Price</b>	<b>% + -</b>	<b>Avg. \$PSF</b>	<b>% + -</b>	<b>Med. \$PSF</b>	<b>% + -</b>	<b>Avg. DOM</b>
<b>Studio</b>	<b>2016</b>	9	0%	\$4,369,000	623%	\$531,000	-10%	\$1,132	23%	\$971	2%	6
	<b>2017</b>	8	-11%	\$601,813	-86%	\$609,000	15%	\$1,095	-3%	\$1,095	13%	61
	<b>2018</b>	7	-13%	\$628,571	4%	\$650,000	7%	\$1,144	4%	\$1,133	3%	107
<b>One Bed</b>	<b>2016</b>	216	227%	\$972,799	31%	\$937,375	34%	\$1,114	42%	\$1,104	53%	61
	<b>2017</b>	79	-63%	\$813,441	-16%	\$750,000	-20%	\$953	-14%	\$947	-14%	54
	<b>2018</b>	65	-18%	\$914,145	12%	\$850,000	13%	\$1,024	8%	\$1,018	7%	87
<b>Two Beds</b>	<b>2016</b>	281	219%	\$1,958,793	34%	\$1,845,000	40%	\$1,344	39%	\$1,318	40%	98
	<b>2017</b>	81	-71%	\$1,919,964	-2%	\$1,793,000	-3%	\$1,247	-7%	\$1,208	-8%	76
	<b>2018</b>	78	-4%	\$1,673,029	-13%	\$1,541,250	-14%	\$1,149	-8%	\$1,177	-3%	70
<b>Three Plus Beds</b>	<b>2016</b>	91	379%	\$4,184,648	31%	\$3,950,000	19%	\$1,730	36%	\$1,729	41%	124
	<b>2017</b>	40	-56%	\$4,461,338	7%	\$3,975,000	1%	\$1,714	-1%	\$1,829	6%	124
	<b>2018</b>	22	-45%	\$3,787,818	-15%	\$3,737,500	-6%	\$1,575	-8%	\$1,557	-15%	142



## North End Sales Summary 2018

Year	Sales	% + -	Avg. Sale Price	% + -	Med. Sale Price	% + -	Avg. \$PSF	% + -	Med. \$PSF	% + -	Avg. DOM
2014	98	-	\$593,382	-	\$504,000	-	\$739	-	\$732	-	55
2015	88	-10%	\$565,576	-5%	\$500,000	-1%	\$750	2%	\$737	1%	58
2016	93	6%	\$606,297	7%	\$551,500	10%	\$836	11%	\$830	13%	41
2017	70	-25%	\$640,789	6%	\$593,000	8%	\$867	4%	\$878	6%	70
2018	90	29%	\$720,240	12%	\$590,000	-1%	\$970	12%	\$943	7%	37

### Average / Median Selling Price





**North End**  
**Sales by Number of Bedrooms**  
**2018**

<b>Beds</b>	<b>Year</b>	<b>Sales</b>	<b>% + -</b>	<b>Avg. Sale Price</b>	<b>% + -</b>	<b>Med. Sale Price</b>	<b>% + -</b>	<b>Avg. \$PSF</b>	<b>% + -</b>	<b>Med. \$PSF</b>	<b>% + -</b>	<b>Avg. DOM</b>
<b>Studio</b>	<b>2016</b>	2	-33%	\$350,000	19%	\$350,000	18%	\$996	28%	\$996	32%	19
	<b>2017</b>	3	50%	\$376,667	8%	\$400,000	14%	\$895	-10%	\$934	-6%	-
	<b>2018</b>	1	-67%	\$445,000	18%	\$445,000	11%	\$1,067	19%	\$1,067	14%	-
<b>One Bed</b>	<b>2016</b>	44	-6%	\$491,017	4%	\$470,000	16%	\$851	11%	\$849	10%	33
	<b>2017</b>	36	-18%	\$573,247	17%	\$496,750	6%	\$904	6%	\$904	6%	41
	<b>2018</b>	48	33%	\$547,628	-4%	\$537,500	8%	\$978	8%	\$970	7%	40
<b>Two Beds</b>	<b>2016</b>	43	30%	\$727,461	6%	\$660,000	9%	\$827	12%	\$830	15%	49
	<b>2017</b>	28	-35%	\$696,832	-4%	\$665,000	1%	\$836	1%	\$843	2%	72
	<b>2018</b>	37	32%	\$877,108	26%	\$699,000	5%	\$961	15%	\$908	8%	36
<b>Three Plus Beds</b>	<b>2016</b>	4	-20%	\$700,000	-16%	\$622,500	-16%	\$700	9%	\$730	14%	-
	<b>2017</b>	3	-25%	\$1,192,333	70%	\$1,250,000	101%	\$685	-2%	\$735	1%	191
	<b>2018</b>	4	33%	\$1,409,375	18%	\$1,390,000	11%	\$926	35%	\$862	17%	4

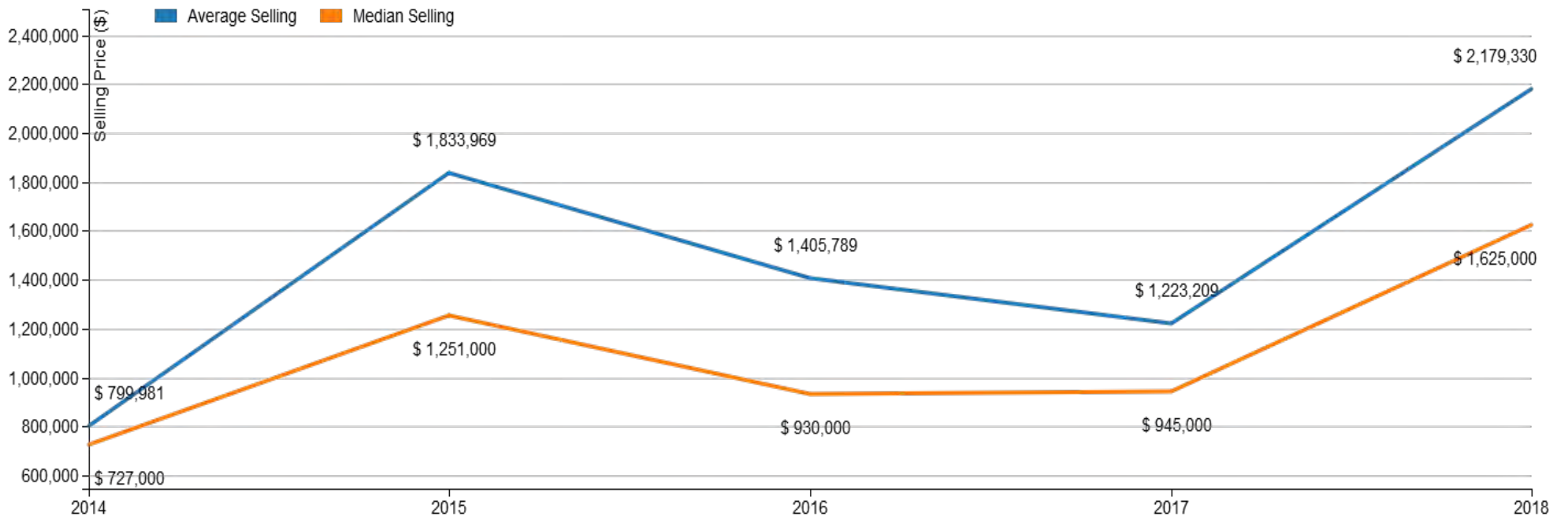




## Seaport Sales Summary 2018

Year	Sales	% + -	Avg. Sale Price	% + -	Med. Sale Price	% + -	Avg. \$PSF	% + -	Med. \$PSF	% + -	Avg. DOM
2014	83	-	\$799,981	-	\$727,000	-	\$610	-	\$609	-	54
2015	184	122%	\$1,833,969	129%	\$1,251,000	72%	\$1,108	81%	\$980	61%	45
2016	161	-13%	\$1,405,789	-23%	\$930,000	-26%	\$1,025	-7%	\$890	-9%	40
2017	76	-53%	\$1,223,209	-13%	\$945,000	2%	\$885	-14%	\$798	-10%	43
2018	235	209%	\$2,179,330	78%	\$1,625,000	72%	\$1,357	53%	\$1,261	58%	82

### Average / Median Selling Price





**Seaport**  
**Sales by Number of Bedrooms**  
**2018**

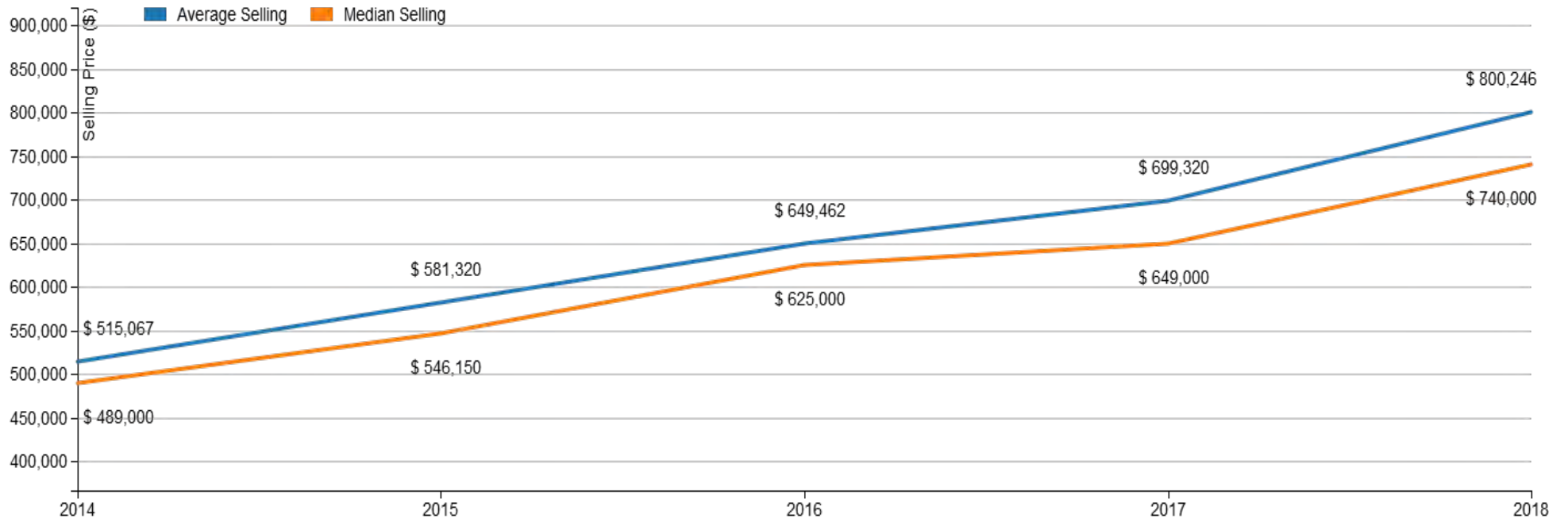
<b>Beds</b>	<b>Year</b>	<b>Sales</b>	<b>% + -</b>	<b>Avg. Sale Price</b>	<b>% + -</b>	<b>Med. Sale Price</b>	<b>% + -</b>	<b>Avg. \$PSF</b>	<b>% + -</b>	<b>Med. \$PSF</b>	<b>% + -</b>	<b>Avg. DOM</b>
<b>Studio</b>	<b>2016</b>	25	150%	\$570,380	-2%	\$575,000	2%	\$1,067	5%	\$1,075	2%	58
	<b>2017</b>	6	-76%	\$1,126,500	97%	\$614,500	7%	\$889	-17%	\$859	-20%	47
	<b>2018</b>	20	233%	\$638,244	-43%	\$612,500	0%	\$1,142	28%	\$1,171	36%	39
<b>One Bed</b>	<b>2016</b>	40	-35%	\$833,213	0%	\$782,500	3%	\$920	19%	\$838	13%	31
	<b>2017</b>	38	-5%	\$944,457	13%	\$827,500	6%	\$837	-9%	\$789	-6%	49
	<b>2018</b>	87	129%	\$1,283,784	36%	\$1,145,000	38%	\$1,149	37%	\$1,132	44%	75
<b>Two Beds</b>	<b>2016</b>	79	-18%	\$1,669,193	-24%	\$1,150,000	-53%	\$1,036	-17%	\$834	-41%	23
	<b>2017</b>	28	-65%	\$1,434,661	-14%	\$1,188,750	3%	\$926	-11%	\$803	-4%	37
	<b>2018</b>	112	300%	\$2,594,925	81%	\$2,622,185	121%	\$1,459	58%	\$1,536	91%	95
<b>Three Plus Beds</b>	<b>2016</b>	17	6%	\$2,757,518	-36%	\$2,450,000	-47%	\$1,158	-29%	\$959	-45%	143
	<b>2017</b>	4	-76%	\$2,536,250	-8%	\$1,247,500	-49%	\$1,053	-9%	\$624	-35%	-
	<b>2018</b>	16	300%	\$6,066,048	139%	\$6,360,249	410%	\$2,036	93%	\$2,238	259%	79



## South Boston Sales Summary 2018

Year	Sales	% + -	Avg. Sale Price	% + -	Med. Sale Price	% + -	Avg. \$PSF	% + -	Med. \$PSF	% + -	Avg. DOM
2014	733	-	\$515,067	-	\$489,000	-	\$499	-	\$500	-	56
2015	726	-1%	\$581,320	13%	\$546,151	12%	\$550	10%	\$548	10%	39
2016	659	-9%	\$649,462	12%	\$625,000	14%	\$600	9%	\$599	9%	45
2017	719	9%	\$699,320	8%	\$649,000	4%	\$660	10%	\$659	10%	33
2018	753	5%	\$800,246	14%	\$740,000	14%	\$746	13%	\$734	11%	36

### Average / Median Selling Price





**South Boston**  
**Sales by Number of Bedrooms**  
**2018**

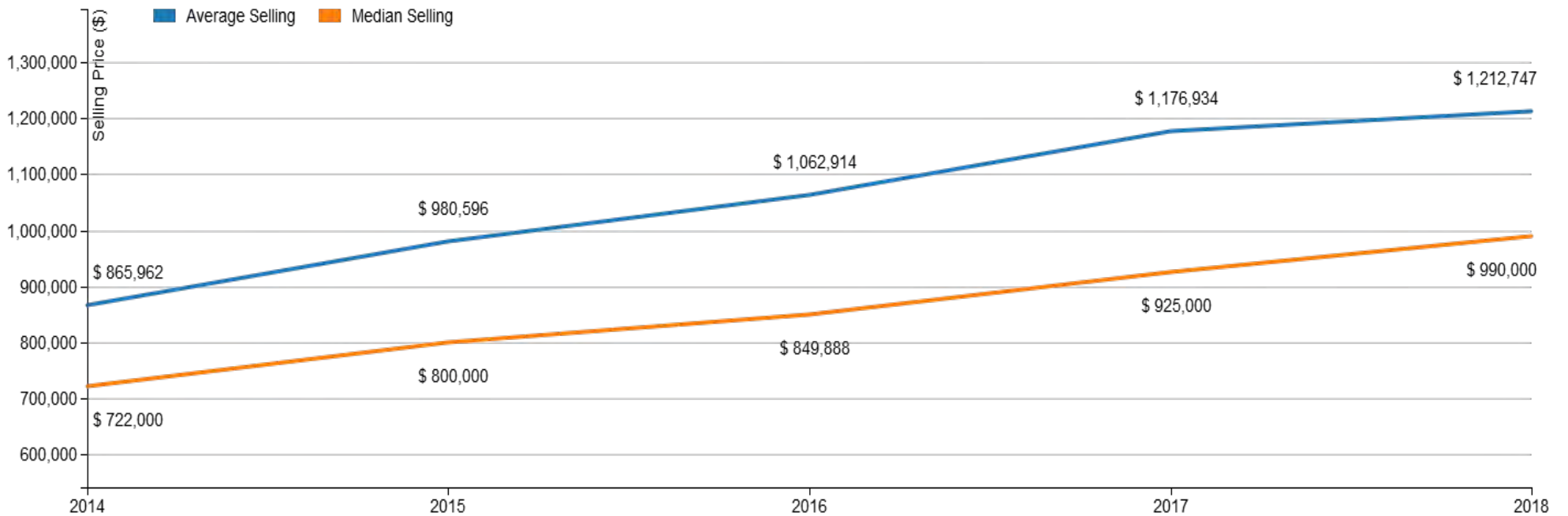
<b>Beds</b>	<b>Year</b>	<b>Sales</b>	<b>% + -</b>	<b>Avg. Sale Price</b>	<b>% + -</b>	<b>Med. Sale Price</b>	<b>% + -</b>	<b>Avg. \$PSF</b>	<b>% + -</b>	<b>Med. \$PSF</b>	<b>% + -</b>	<b>Avg. DOM</b>
<b>Studio</b>	<b>2016</b>	15	650%	\$912,133	115%	\$1,200,000	183%	\$610	-20%	\$626	-18%	-
	<b>2017</b>	10	-33%	\$892,050	-2%	\$769,250	-36%	\$741	21%	\$760	21%	-
	<b>2018</b>	4	-60%	\$681,000	-24%	\$589,500	-23%	\$881	19%	\$873	15%	1
<b>One Bed</b>	<b>2016</b>	125	-14%	\$435,245	10%	\$423,470	9%	\$657	9%	\$668	9%	39
	<b>2017</b>	145	16%	\$480,753	10%	\$460,000	9%	\$738	12%	\$743	11%	37
	<b>2018</b>	166	14%	\$578,350	20%	\$534,000	16%	\$820	11%	\$817	10%	25
<b>Two Beds</b>	<b>2016</b>	415	-15%	\$664,486	10%	\$640,000	11%	\$603	10%	\$602	10%	47
	<b>2017</b>	441	6%	\$700,887	5%	\$675,000	5%	\$656	9%	\$657	9%	29
	<b>2018</b>	476	8%	\$825,617	18%	\$780,050	16%	\$744	13%	\$727	11%	42
<b>Three Plus Beds</b>	<b>2016</b>	104	14%	\$809,097	5%	\$780,000	8%	\$522	9%	\$519	9%	49
	<b>2017</b>	123	18%	\$935,692	16%	\$899,000	15%	\$578	11%	\$580	12%	43
	<b>2018</b>	107	-13%	\$1,036,086	11%	\$949,000	6%	\$635	10%	\$632	9%	28



## South End Sales Summary 2018

Year	Sales	% + -	Avg. Sale Price	% + -	Med. Sale Price	% + -	Avg. \$PSF	% + -	Med. \$PSF	% + -	Avg. DOM
2014	637	-	\$865,962	-	\$722,000	-	\$779	-	\$785	-	31
2015	703	10%	\$980,596	13%	\$800,000	11%	\$871	12%	\$879	12%	43
2016	585	-17%	\$1,062,914	8%	\$849,888	6%	\$918	5%	\$920	5%	30
2017	597	2%	\$1,176,934	11%	\$925,000	9%	\$990	8%	\$992	8%	42
2018	632	6%	\$1,212,747	3%	\$990,000	7%	\$1,049	6%	\$1,049	6%	49

### Average / Median Selling Price





**South End**  
**Sales by Number of Bedrooms**  
**2018**

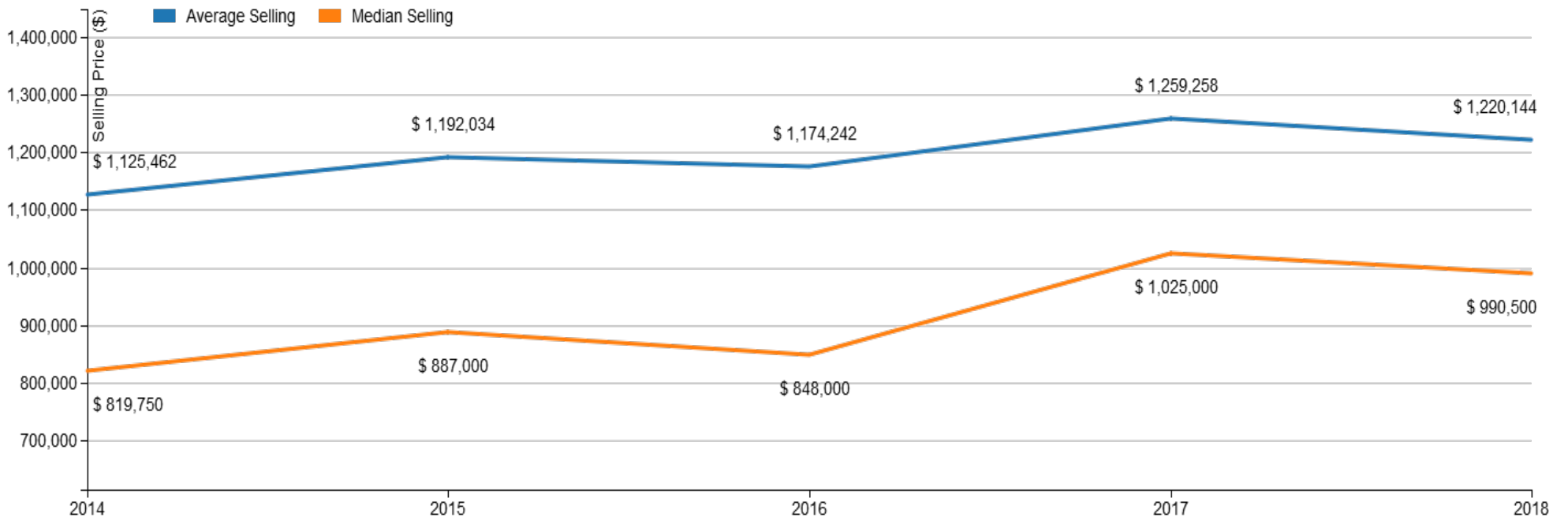
<b>Beds</b>	<b>Year</b>	<b>Sales</b>	<b>% + -</b>	<b>Avg. Sale Price</b>	<b>% + -</b>	<b>Med. Sale Price</b>	<b>% + -</b>	<b>Avg. \$PSF</b>	<b>% + -</b>	<b>Med. \$PSF</b>	<b>% + -</b>	<b>Avg. DOM</b>
<b>Studio</b>	<b>2016</b>	13	-38%	\$473,808	2%	\$430,000	-2%	\$905	1%	\$850	-13%	42
	<b>2017</b>	14	8%	\$876,846	85%	\$508,925	18%	\$836	-8%	\$796	-6%	43
	<b>2018</b>	14	0%	\$879,817	0%	\$497,500	-2%	\$1,107	32%	\$1,047	32%	45
<b>One Bed</b>	<b>2016</b>	192	-19%	\$659,425	6%	\$635,125	8%	\$879	3%	\$901	5%	25
	<b>2017</b>	195	2%	\$717,520	9%	\$675,000	6%	\$963	10%	\$982	9%	29
	<b>2018</b>	207	6%	\$743,701	4%	\$715,000	6%	\$1,027	7%	\$1,042	6%	39
<b>Two Beds</b>	<b>2016</b>	290	-17%	\$1,075,009	7%	\$946,250	7%	\$922	6%	\$911	4%	27
	<b>2017</b>	295	2%	\$1,153,439	7%	\$1,025,000	8%	\$986	7%	\$987	8%	37
	<b>2018</b>	317	7%	\$1,242,149	8%	\$1,140,000	11%	\$1,044	6%	\$1,044	6%	52
<b>Three Plus Beds</b>	<b>2016</b>	90	-8%	\$1,969,809	5%	\$1,973,210	8%	\$991	7%	\$1,009	6%	42
	<b>2017</b>	93	3%	\$2,259,923	15%	\$2,280,000	16%	\$1,082	9%	\$1,094	8%	85
	<b>2018</b>	94	1%	\$2,196,075	-3%	\$2,112,500	-7%	\$1,105	2%	\$1,134	4%	56



## Waterfront Sales Summary 2018

Year	Sales	% + -	Avg. Sale Price	% + -	Med. Sale Price	% + -	Avg. \$PSF	% + -	Med. \$PSF	% + -	Avg. DOM
2014	152	-	\$1,125,462	-	\$819,750	-	\$822	-	\$735	-	74
2015	155	2%	\$1,192,034	6%	\$887,000	8%	\$903	10%	\$822	12%	64
2016	155	0%	\$1,174,242	-1%	\$848,000	-4%	\$943	4%	\$855	4%	60
2017	169	9%	\$1,259,258	7%	\$1,025,000	21%	\$997	6%	\$952	11%	66
2018	174	3%	\$1,220,144	-3%	\$990,500	-3%	\$1,031	3%	\$1,004	5%	71

### Average / Median Selling Price





## Waterfront Sales by Number of Bedrooms 2018

<b>Beds</b>	<b>Year</b>	<b>Sales</b>	<b>% + -</b>	<b>Avg. Sale Price</b>	<b>% + -</b>	<b>Med. Sale Price</b>	<b>% + -</b>	<b>Avg. \$PSF</b>	<b>% + -</b>	<b>Med. \$PSF</b>	<b>% + -</b>	<b>Avg. DOM</b>
<b>Studio</b>	<b>2016</b>	6	50%	\$519,000	10%	\$529,500	11%	\$1,123	25%	\$1,184	39%	54
	<b>2017</b>	15	150%	\$726,267	40%	\$670,000	27%	\$1,053	-6%	\$983	-17%	176
	<b>2018</b>	15	0%	\$642,933	-11%	\$660,000	-1%	\$1,102	5%	\$1,080	10%	46
<b>One Bed</b>	<b>2016</b>	58	-15%	\$712,460	-7%	\$675,000	2%	\$818	-2%	\$813	0%	56
	<b>2017</b>	63	9%	\$868,847	22%	\$819,000	21%	\$942	15%	\$926	14%	45
	<b>2018</b>	71	13%	\$859,131	-1%	\$780,000	-5%	\$965	2%	\$960	4%	58
<b>Two Beds</b>	<b>2016</b>	78	20%	\$1,294,996	-2%	\$1,010,000	-8%	\$984	3%	\$874	2%	60
	<b>2017</b>	75	-4%	\$1,408,857	9%	\$1,225,000	21%	\$1,016	3%	\$957	9%	74
	<b>2018</b>	77	3%	\$1,491,923	6%	\$1,465,000	20%	\$1,066	5%	\$1,061	11%	67
<b>Three Plus Beds</b>	<b>2016</b>	13	-28%	\$2,812,396	14%	\$2,575,000	7%	\$1,166	16%	\$1,107	10%	77
	<b>2017</b>	16	23%	\$2,594,938	-8%	\$2,637,500	2%	\$1,071	-8%	\$1,045	-6%	68
	<b>2018</b>	11	-31%	\$2,434,973	-6%	\$2,550,000	-3%	\$1,125	5%	\$1,085	4%	268

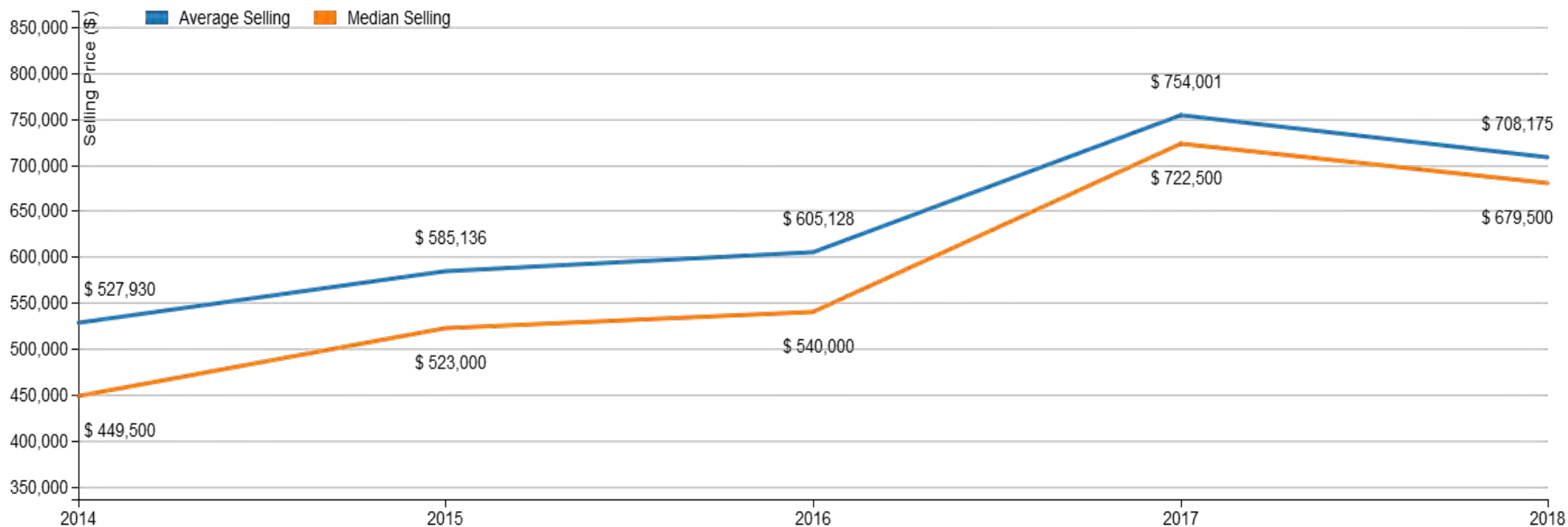




## West End Sales Summary 2018

Year	Sales	% + -	Avg. Sale Price	% + -	Med. Sale Price	% + -	Avg. \$PPSF	% + -	Med. \$PPSF	% + -	Avg. DOM
2014	50	-	\$527,930	-	\$449,500	-	\$577	-	\$553	-	59
2015	54	8%	\$585,136	11%	\$523,000	16%	\$628	9%	\$618	12%	49
2016	47	-13%	\$605,128	3%	\$540,000	3%	\$675	8%	\$672	9%	39
2017	73	55%	\$754,001	25%	\$722,500	34%	\$825	22%	\$731	9%	89
2018	60	-18%	\$708,175	-6%	\$679,500	-6%	\$747	-9%	\$685	-6%	75

### Average / Median Selling Price





**West End  
Sales by Number of Bedrooms  
2018**

<b>Beds</b>	<b>Year</b>	<b>Sales</b>	<b>% + -</b>	<b>Avg. Sale Price</b>	<b>% + -</b>	<b>Med. Sale Price</b>	<b>% + -</b>	<b>Avg. \$PSF</b>	<b>% + -</b>	<b>Med. \$PSF</b>	<b>% + -</b>	<b>Avg. DOM</b>
<b>Studio</b>	<b>2016</b>	9	29%	\$440,444	15%	\$440,000	10%	\$685	14%	\$690	10%	12
	<b>2017</b>	12	33%	\$417,292	-5%	\$420,000	-5%	\$654	-5%	\$664	-4%	66
	<b>2018</b>	5	-58%	\$453,500	9%	\$440,500	5%	\$701	7%	\$693	4%	49
<b>One Bed</b>	<b>2016</b>	28	4%	\$524,215	2%	\$539,750	8%	\$663	4%	\$666	8%	70
	<b>2017</b>	37	32%	\$677,691	29%	\$599,000	11%	\$861	30%	\$901	35%	70
	<b>2018</b>	28	-24%	\$623,554	-8%	\$552,500	-8%	\$775	-10%	\$706	-22%	76
<b>Two Beds</b>	<b>2016</b>	8	-60%	\$950,500	26%	\$825,000	12%	\$687	9%	\$636	4%	31
	<b>2017</b>	22	175%	\$1,047,045	10%	\$1,025,000	24%	\$873	27%	\$876	38%	142
	<b>2018</b>	26	18%	\$817,826	-22%	\$747,000	-27%	\$719	-18%	\$629	-28%	77
<b>Three Plus Beds</b>	<b>2016</b>	2	-	\$1,097,500	-	\$1,097,500	-	\$752	-	\$752	-	5
	<b>2017</b>	2	0%	\$962,500	-12%	\$962,500	-12%	\$651	-13%	\$651	-13%	111
	<b>2018</b>	1	-50%	\$1,500,000	56%	\$1,500,000	56%	\$920	41%	\$920	41%	77